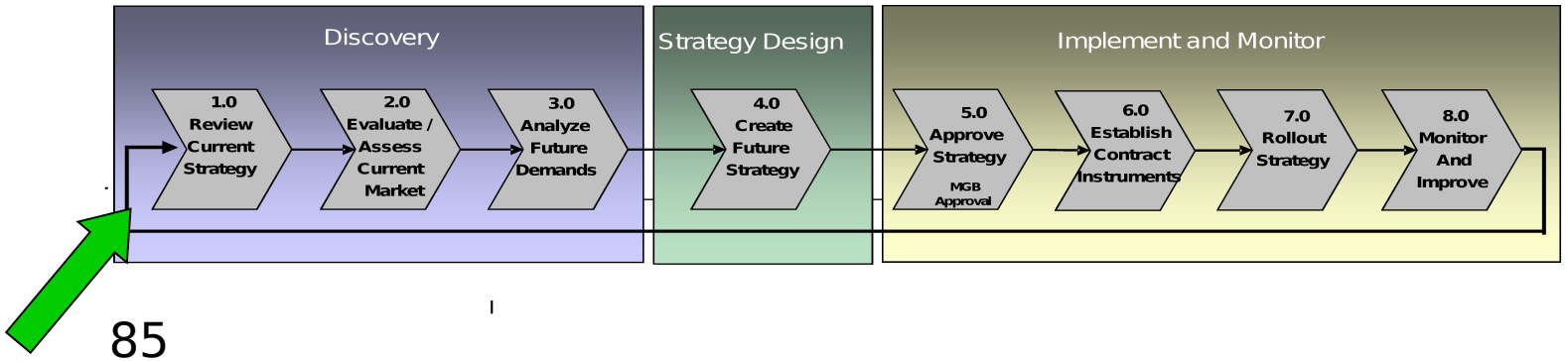
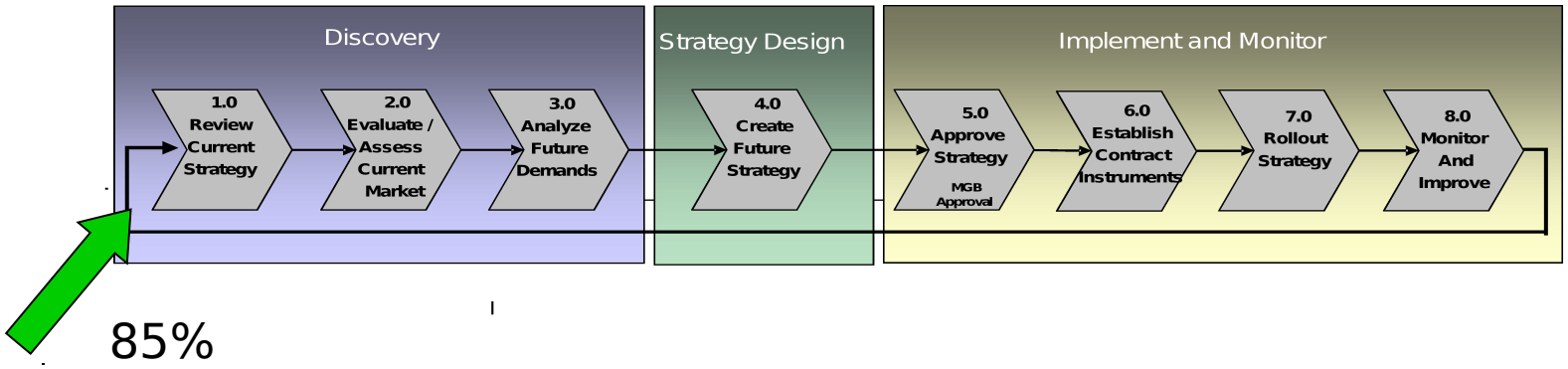
Current Status – Step 1



85 %

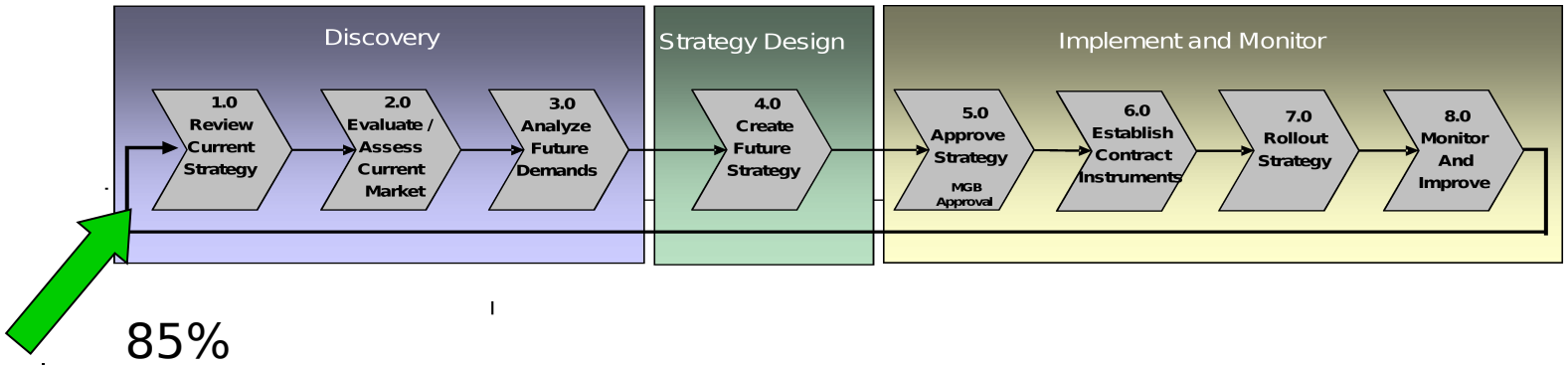
- **Step 1 progress**
  - **Analyzed AF controlled FY 01-03 spend and FY 04-07 forecast**
  - **FY 04-07 forecast: $536,914,804**
    - **203 NSNs (Spares) valued at $51,786,110**
    - **193 NSNs (Repair) valued at $485,128,693**
  - **Identified all Air Force secondary power systems contracts**
    - **Analyzing for scope and performance**
  - **Collected performance baseline for each AF controlled NSN**
    - **Backorders, MICAPs, contracting frequency, admin and production lead times, customer wait time, quality deficiency reports, etc.**

Current Status – Step 1



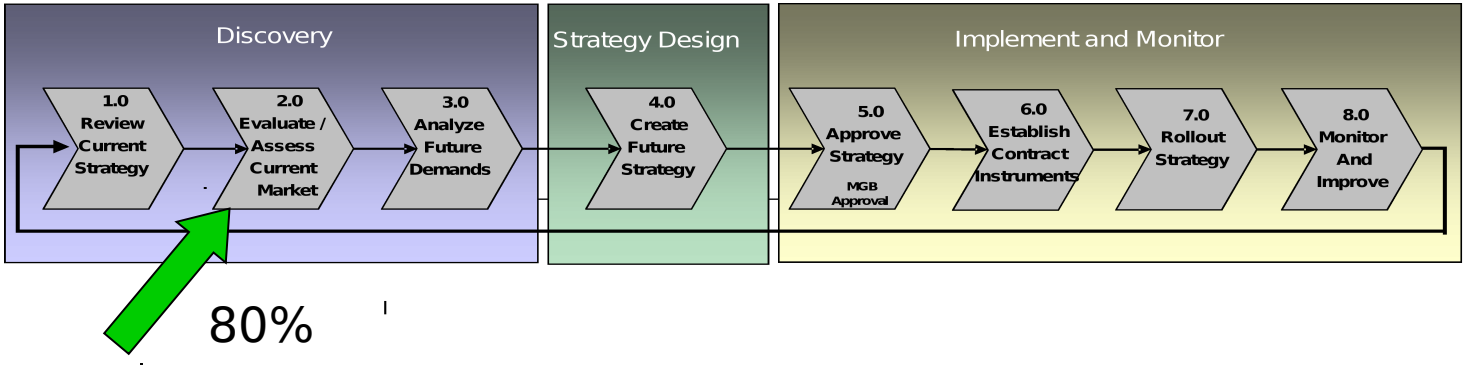
- **Step 1 progress (continued)**
- **Trying to get more specific DLA spend, forecast and baseline information**
- **Determined what is really happening and needs to be fixed**
  - **Made initial contact with warfighters; consider follow-up**
  - **Interviewed program managers**
  - **Interviewed Depot Maintenance management**
    - **Lack exchangeable and DLA parts**
    - **Lack back shop capability for welding and machining**

Current Status – Step 1



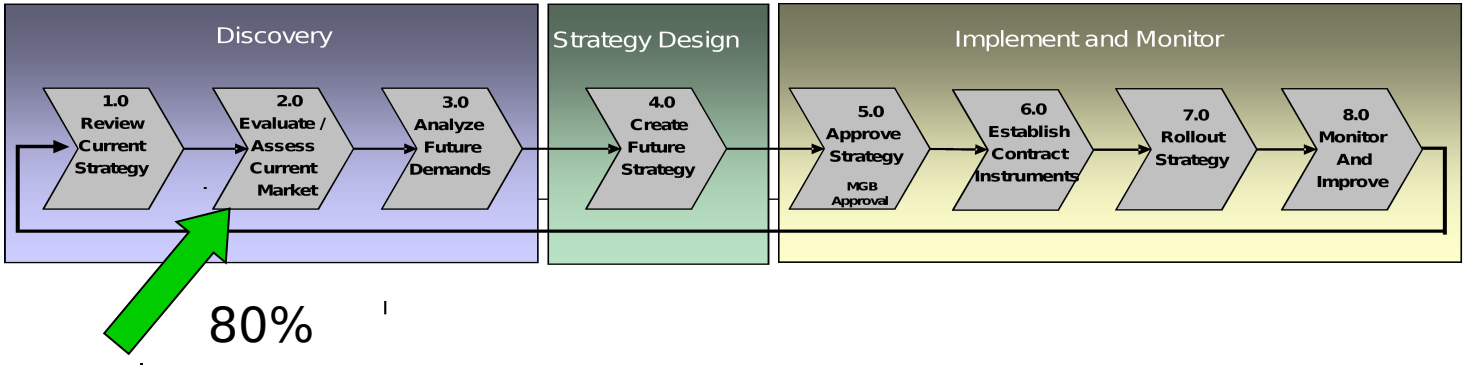
- **Step 1 progress (continued)**
  - **Over 90% of the spares are sole source (Honeywell, Hamilton Sundstrand and Goodrich)**
  - **Depot Maintenance only organic on 30% of BRAC mandated 100% organic workload (or 70% organic with 30% warm base)**
  - **70% of repair workload sole source to Honeywell on bridge contracts**

Current Status – Step 2



- **Step 2 progress**
  - **Performed APU market analysis**
  - **Identified suppliers and market players**
  - **Conducted Industry Conference 17-19 Nov 04**
    - **23 of 39 suppliers attended**
    - **Conducted 1-on-1 sessions with 12 suppliers**
  - **Benchmarked DHL, Emery World, Singapore Airlines (SA), KLM, and Navy TLS Contract / Cherry Point; leveraging prior benchmarking effort with American, Delta, and Southwest**
  - **Conducted 4 supplier visits (Honeywell, Hamilton Sunstrand, Triumph, Chromalloy); deepened understanding of Navy TLS with HW and HS**

Current Status – Step 2



- **Step 2 progress**
  - **Initiating screening of items due; and reviewing sole source items for any opportunity to increase competition / small business opportunities**
    - **Recently secured technical expertise to complete review**